

Matcha⁸⁸

Reward yourself with
authentic Matcha.
And gift to your loved ones.



About Us

Sanyodo Co., Ltd., based in Tokyo, has been in business for 115 years. Started as a travel bag shop, the company nowadays specializing in overseas travel goods.

However the travel was halted due to COVID-19.

In this life changing event for the world, we decided to launch an export business to introduce Japanese enchanting products to the world.



SANYODO
since 1907

Establishment

1902

Our Business

Ecommerce, Stores, Gifts, Novelty Products, Logistics, Regional Development and others

Number of Employees

110 (as of April 2019)

Branch office / Store

Main Office (Tokyo), Distribution and Customer Service Center (Saitama prefecture), Yokohama Store, Chiba Store

Why Matcha88?

Matcha⁸⁸

The name “88” comes from “Hachijuhachiya” in Japanese, the season of tea.

It is around 88th day counting from the beginning of Spring, the lucky day for Japanese tea.

Our wish is to bring a special time to your busy life with our products.

Our Philosophy

We care the authentic tea quality to serve delicious product



Our Philosophy

We care the tool for you to enjoy every process making tea



Our Philosophy

We care the aesthetic package design to enrich home time



Our Commitment to Matcha

- We have selected the finest quality Kyoto matcha from each of Japan's major tea-producing regions, with a good balance of color, aroma, and taste.
- We have also obtained FDA certification and other certifications necessary for exporting to U.S..
- We select tea farmers from whom we source with an emphasis on safety and reliability.



有機 JAS 認証



NOP (米国有機認証)



NOP (米国有機認証)



ISO9001:2015 認証取得



FSSC 22000

Our Commitment to Matcha

High-quality matcha has a bright deep green color. Generally, "ceremonial grade" refers to the highest grade of matcha. As you can see, when comparing Matcha88's ceremonial grade with other companies' equivalent products, the difference in quality is clear.

Other brands' ceremonial grade



V.S.



Matcha88's ceremonial grade

The best tool for making matcha-Whisk

Making matcha tea is a special and peaceful experience.

Whisk is a tool for making matcha, which has been widely used in combination with matcha since ancient times.

Making matcha mixing by hand with this tool, it has a much better aroma than electric machines and shakers, and it mixes the matcha without hardening into a ball.

The aroma of matcha is said to have a relaxing effect, and we believe that the process of making matcha is an important experience for our customers.



The best tool for making matcha-Whisk

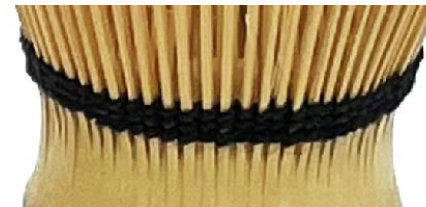
We source our whisk from long-established workshop with history of 500years, where the tea whisk originally invented.

The quality is strictly controlled from the beginning, when selecting the beautiful white bamboo. As you can see on the picture below, the root is carefully woven unlike others'.

Our whisk is flexible and easy to use with reliable technology that has been passed down from generation to generation.



Others'



Matcha88's

The craftsman is a legendary figure in the world of tea whisks, having won many awards and even performed his own tea whisks in front of the Emperor of Japan.

And our brand is the only one allowed to put our brand logo on his tea whisk.





Matcha⁸⁸

Aesthetic package design

We value the comfort we feel with our eyes.
88's Minimalistic design will blends into your ideal lifestyle.



Product Details – Pouch

- Three types of matcha selectable for your choice of living.
- FDA labeling inspections have been conducted.
- Ordering lot: 12 pcs - / Expiration date: 365days

Latte Grade 60g



For people who love cooking-. This virtuous culinary grade matcha is ideal for arranging recipes.

MSRP US \$21.97

Ceremonial Grade 30g



A fine quality matcha with a well balance of color, aroma, and taste, and a firm umami aftertaste.

MSRP US \$31.39

Organic Ceremonial Grade 30g



Finest balanced grade with it's color, aroma, and taste, which is difficult to achieve with organic cultivation.

MSRP US \$33.48

Product Details – Tube Package

- One grated cup of the included spoon is equivalent to a cup of matcha.
- The box is made of a solid paper tube. It can be used as a container for after-use.
- Ordering lot : 6 pcs - / Expiration date: 365days

Latte Grade 60g



What's Included:

Bamboo Spoon / Latte Grade 60g / Paper Tube Package / "How To" leaflet

MSRP US \$ 30.34

Ceremonial Grade 30g



What's Included:

Bamboo Spoon / Ceremonial Grade 30g / Paper Tube Package / "How To" leaflet

MSRP US \$ 41.64

Organic Ceremonial Grade 30g



What's Included:

Bamboo Spoon / Organic Ceremonial Grade 30g / Paper Tube Package / "How To" leaflet

MSRP US \$ 44.15

Product Details – Discovery Set

- The set includes Matcha, whisk, and spoon in a gift box.
- Ideal for both beginners as well as for experienced users.
- Ordering lot: 6 pcs - / Expiration date: 365days

Ceremonial Grade 30g



What's Included:

Bamboo Spoon / Traditional Tea Whisk
/ Ceremonial Grade 30g / Paper Tube Package /
"How To" leaflet / Gift Box

MSRP US \$ 113.62

Organic Ceremonial Grade 30g



What's Included:

Bamboo Spoon / Traditional Tea Whisk
/ Organic Ceremonial Grade 30g / Paper Tube
Package / "How To" leaflet / Gift Box

MSRP US \$ 116.62

DISCOVERY SET

ORGANIC CEREMONIAL (30 G)



WHAT'S INCLUDED:

- Traditional tea whisk
- Spoon
- Organic matcha 30g
- "How To" leaflet
- Paper tube package
- Gift Box

CEREMONIAL GRADE (30 G)



WHAT'S INCLUDED:

- Traditional tea whisk
- Spoon
- Ceremonial matcha 30g
- "How To" leaflet
- Paper tube package
- Gift Box

TUBE PACKAGE

ORGANIC CEREMONIAL
(30 G)

WHAT'S INCLUDED:

- Spoon
- Organic matcha 30g
- Paper tube package
- "How To" leaflet

CEREMONIAL GRADE
(30 G)

WHAT'S INCLUDED:

- Spoon
- Ceremonial grade matcha 30g
- Paper tube package
- "How To" leaflet

LATTE GRADE
(60 G)

WHAT'S INCLUDED:

- Spoon
- Latte grade matcha 30g
- Paper tube package
- "How To" leaflet

REFILL POUCH



A distinctive fragrance that has been cultivated with care amidst the ideal climate and terrain of Kyoto Uji. Free from additives and pesticides for your peace of mind.



Milder and mellower notes that greet you upon your first sip, that transform into a natural umami sweetness that lingers on your palate.



Top-quality culinary grade matcha. Robust matcha essence perfect for creative cooking, beverage, and baking recipes at home.

Testimonials

- On social networking sites, product introduction posts by followers are keep spreading.
- June 2022: Exhibited at the Summer Fancy Food Show in New York City. We received positive responses from visitors, 150voices/day.

Instagram



Summer Fancy Food Show 2022 in NYC



"It's hard to find good matcha. This is delicious."

"I make matcha every morning and drink it. At first I used an electric tea whisk, but a friend recommended using a tea whisk, and I was surprised at how good it tasted."

"I love the branding, very good presentation."

Future Process

Price List/
Samples

terms and
conditions

Order
Email or Web

Billing and payment

Delivery
Approx. 5 days

- Less than US\$7000 payable by PayPal.
- We ship from our affiliated warehouse in the United States.
- Delivery within the U.S. usually takes about 5 days from the time of order.



Contacts

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